

Meeting summary notes

Port Saint John Community Liaison Committee

Meeting Details	
Date:	February 13, 2023
Time:	4:30 pm to 6:30 pm
Location:	Marco Polo Cruise Terminal
Attendees:	<p>Community Representatives</p> <ul style="list-style-type: none"> • Brian Wilson, West Saint John • Monty Marks, Town of GrandBay Westfield <p>Municipal and Government Representatives</p> <ul style="list-style-type: none"> • Kristin Duffley, Town of Rothesay • Cathy Dube, Department of Environment, Province of New Brunswick • Chris White, Town of Hampton <p>Port Leaseholders and Operators</p> <ul style="list-style-type: none"> • Brendon Hull, DP World • Terry Wagner, Area506 <p>Community Groups, NGOs & Business Associations</p> <ul style="list-style-type: none"> • Mary LeSage, PULSE • Jen Brown, Carleton Community Centre • Olivia Desroches, Envision Saint John • Roxanne MacKinnon, ACAP Saint John • Nancy Tissington, Uptown Saint John <p>Port Saint John (PSJ)</p> <ul style="list-style-type: none"> • Craig Bell Estabrooks, CEO • Paula Copeland, VP, Engagement & Sustainability • Chisom Ezeh, Community Coordinator • Shannon Blanchard, Director, Supply Chain Innovation • Natalie Allaby, Cruise Development Manager
Regrets:	<ul style="list-style-type: none"> • Douglas Doney, Nutrien • Michael Cormier, AIM Saint John • Laura Lyall, City of Saint John • Kyle Gulliver, Community Representative – Town of Quispamsis • Lin Zhang, North Saint John • David Duplisea, Saint John Regional Chamber of Commerce • Tamara Kelly, One Change • Kevin VanBeelen, Crosby • Andrew Fisher, JD Irving • Michael Blackier, Saint John LNG

Agenda Items	Discussion/Action Items
<ul style="list-style-type: none"> • Welcome and land acknowledgment 	<ul style="list-style-type: none"> • Jen Brown (chair) gave the land acknowledgement and welcomed attendees.
<ul style="list-style-type: none"> • CEO's address 	<p>Craig Estabrooks, CEO of Port Saint John, recounted some milestone achievements in the Port in 2022 as well as some changes in 2023.</p> <p>Presentation Highlights</p> <ul style="list-style-type: none"> • The Port rebranded its mission, vision and core values. The new mission and vision can be found here. • 151,000 TEUs were moved through Port Saint John in 2022. • The port welcomed two new cranes on January 2023. These cranes will enable increased throughput, and provide more well-paying job opportunities and economic benefits for Saint John and the region as a whole. • The port received its 3 millionth cruise passenger in 2022. • The modernization project, which started in 2016, will be completed on March 31st 2023. • The Port has continued to partner with port employers and the ILA to stimulate employment growth on the waterfront.
<ul style="list-style-type: none"> • Presentation 1 	<p>Natalie Allaby (PSJ) shared a presentation on Cruise Sector Development at Port Saint John.</p> <p>Presentation Highlights</p> <ul style="list-style-type: none"> • The first cruise ship arrived in Saint John in 1989 when a cruise ship was diverted from New York to Saint John due to hurricane Gabriel. • The 2022 year was restart of cruise after 2 years of no cruise ship activity because of the pandemic Port Saint John welcomed 68 cruise calls. • Several milestones were recorded in the port's cruise sector in 2022: the Saint John community received the largest ship ever to visit the inner harbour of Saint John with Oasis of the Seas. The port welcomed its 3 millionth cruise passenger. In partnership with AREA506, the port built a crew lounge to enhance the shore leave experience for crew members. After revamping the entire welcome experience during the first 2 years of the pandemic, the paid welcome crew replaced a role formerly performed by a group of volunteers.

	<ul style="list-style-type: none"> • The partnership with Area506 and the container village was another great addition to the port, the community and the cruise passengers. • In every cruise season, the ships fluctuate from what is anticipated due to added calls and canceled calls for various reasons, including storms/hurricane diversions, high winds and medical diversions. • Port Saint John engages in various activities to sell Saint John and the region to cruise lines and travel agents. • Cruise activities in Saint John have a \$68 million economic impact annually, \$6.5 million in tax revenues and 398 jobs annually. <p>Q&A</p> <ul style="list-style-type: none"> • Question on how the Port supplies both services and resources like fuel to visiting cruise ships. The presenter discussed the occasions when some provisioning of local product (seafood) may be purchased and brought on board by the chefs, but this does not happen often and mainly on small ships. There are also occasions when at this port, the ship bunkers takes on fuel and this is arranged through the ship's agent. They also may discharge waste which is also arranged through the ship's agent. And they do take on fresh water here.
<ul style="list-style-type: none"> • Presentation 2 	<p>Shannon Blanchard (PSJ) presented on cargo development at Port Saint John.</p> <p>Presentation Highlights:</p> <ul style="list-style-type: none"> • Port Saint John is the fastest-growing container terminal on the East Coast of North America, with 72% growth YOY. • The port is invested in supporting the Canadian supply chain through infrastructure investment, land and terminal leases, cargo business development, supply chain development, etc. • The Port's cargo sector handles containers, liquid bulk, break bulk and dry bulk. • Port Saint John estimates increasing its container TEU capacity to 800,000 TEUs near the end of 2024. • The Port is well positioned with access to large major population bases/proximity to the US market. • The two new cranes at the DP World terminal, along with the pier infrastructure upgrades in West Side Modernization, have more than doubled the container

	<p>throughput capacity on the West Side from 125,000 TEUs to 325,000 TEUs. In 2022, we handled just over 151,000 TEUs, a doubling of the previous year.</p> <ul style="list-style-type: none">• The Port has a competitive rail option with 3 class 1 railways, including CPCN and CSX. These are connected via shortline NBM Railways. <p>Q & A</p> <ul style="list-style-type: none">• Question on how container handling at the ship and in the year may change with the growth. Brendon Hull, DP World's general manager, described some of the capabilities of the new cranes in slowing down speed as they reach the ship (potential reduction in sound), and some of the future considerations for equipment improvement on RTGs being introduced in the year once throughput is reaching the 800,000 TEU capacity at the end of the enhanced modernization project. On a further question, he also responded that if the exact time of day and date is known for a particular sound that is impacting the neighborhood, the terminal operators can isolate the sound to specific vehicles and target training to improve outcomes for the future. Question on how the supply chain could be impacted by challenges on rail. The presenter provided a response describing the system response to the challenge.
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